# **QTHEATRE** ANNUAL REPORT

Year Ending 30 June 2024

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# WHO WE ARE:

WHAT WE ASPIRE TO (VISION)

### To be Aotearoa New Zealand's most loved home of contemporary performing arts

WHY WE ARE HERE (PURPOSE) Fuelling connections, igniting imagination

WHAT WE DO (OUR MISSION)

We bring exceptional experiences to life for artists and audiences at our dynamic performing arts centre in the heart of Tāmaki Makaurau

### <sup>01</sup> CHAIRPERSON'S REPORT



#### Tēnā koutou katoa,

On behalf of the trustees and directors of the **Q Theatre Group**, welcome to our Annual Report for the 2024 financial year.

This year is **Q**'s second full year of activity since the COVID lockdown period. We commenced this year with cautious optimism given the emerging signs of growth at the end of the previous financial year, however it is important to acknowledge that even best-laid plans do not always unfold as expected. The 2024 financial year proved challenging on several fronts, and we are extremely disappointed to report an operating loss of approximately \$188,505. The Board has a clear picture of the reasons for this result.

Risks were taken on the scheduling of several programmes late in 2023 which did not deliver anticipated patron numbers, and this was coupled with unbudgeted production expenses resulting in a budget deficit. In addition, during the preparation for Audit of the financial statements it became apparent that our monthly accrual of annual leave entitlements was understated, further impacting the final result. The Chief Executive and Board have taken the steps necessary to ensure there is no recurrence of these circumstances. The Chief Executive's report provides an overview of the business operations over the past 12 months. In contrast, my report focuses on key issues that have been central to the work of the directors and trustees during this period.

The directors have concentrated on refining our strategy this year. With valuable input from senior staff, trustees and directors, the strategy published at the end of the last financial year has formed the foundation for our high-level business planning. This includes a thorough review of operational key performance indicators (KPIs) for management. We anticipate further work will be undertaken to publish a comprehensive version of the business plan and KPI's in the future. The collaborative interactions between management and directors throughout this process has been highly rewarding.

I would like to acknowledge our core funder, Auckland Council. The long-term plan (LTP) process undertaken by Council concluded in July this year, and we are grateful that Council's longstanding support has continued with our funding confirmed at levels consistent with the previous triennium funding, with a small adjustment for inflation. Our one concern is that Council has not yet recognised the asset renewals challenges we face as our facilities get further into their second decade. Theatres are high use venues subject to extensive wear and tear as much-loved public facilities. Proper maintenance and timely asset replacement are essential, for several reasons ensuring public safety and comfort, providing theatrical and other clients with suitable backstage conditions, and maintaining our building warrant of fitness and compliance regime is undertaken with rigour and certainty. As our facilities age and core systems near the end of their economic life, the urgency for replacement and upgrades becomes increasingly critical. We will approach Council in the next annual plan round to reiterate our concerns. We understand Council has its own financial challenges and accordingly, we suggested during the LTP process that there is a requirement to establish a partnership approach to asset replacement, in which any additional funding from Council will be matched by fundraising by **Q**. We feel this is a productive approach.

Continued on next page

### <sup>01</sup> CHAIRPERSON'S REPORT cont.

During the last financial year, for the first time we employed a senior management team member whose entire focus is on fundraising. We welcomed the new Head of Development, **Ashley David**, in October 2023 and she has been extraordinarily active in the time she has been with us, securing additional funding from a range of donors, trusts and foundations. We particularly acknowledge two initiatives – our inaugural Q: EXPOSED! end of tax year campaign (<u>qtheatre.co.nz/QExposed</u>), which raised approximately \$65,000 towards the \$160,000 cost of replacing the air handling units that supply fresh air to our heating and cooling systems to the venue spaces; and secondly, the successful application to Foundation North for programme initiatives. Q: EXPOSED! will become an annual feature of our fundraising for capital replacement.



A busy evening at Q for Briefs - Dirty Laundry opening night, image credit Jinki Cambronero

As previously noted, **Q** is two separate entities. The **Q Theatre Trust** owns the bulk of the assets, being the building and facilities, and holds the lease of the theatre land from Auckland Council until 2046. **Q Theatre Limited** operates the facilities through a sublease for the benefit of the Trust. The **Q Group** consolidates both entities for audit and reporting purposes. We have recorded an operating loss of \$188,505 (budget: \$100,000) for the 2024 financial year. The Chief Executive's report provides an overview of the circumstances leading to this outcome; and it is important to note that the level of trading remained largely consistent to the previous year, however a series of one-off events has significantly impacted the final result. The directors and trustees are confident that the Chief Executive has taken the necessary corrective action to prevent a recurrence of this situation.

Directors are clear that **Q Theatre Limited** must continue to deliver surpluses of at least \$100,00 per annum for the next 10 years if we are to build reserves sufficient to mitigate our operating risk and address our retained earnings deficit. Recent events have shown how insufficient reserves can pose a significant risk to an organisation.

The consolidated result for the **Q Group** is a deficit of approximately \$980,000 (FY2023: \$685,000), largely attributable to a depreciation charge of \$796,000 (FY2023: \$775,000). Most of this depreciation charge is occasioned because the value of the building asset is depreciated across the term of the Trust's lease with Auckland Council, which concludes in 2046. At the conclusion of the lease, the assets revert to Auckland Council and there is no retained value for the Trust. Accounting Standards require this treatment which means the **Q Group** will always report a substantial annual deficit.

Trustees and directors believe that a key responsibility is to maintain a robust asset renewal programme to ensure the building remains fit for purpose. In the past financial year, approximately \$273,000 has been spent on asset maintenance and renewals, which currently safeguards the operational ability of the asset

The continuing support we receive from Auckland Council included a Building Maintenance Grant of \$214,000 in FY2023. This funding is sufficient to maintain our routine annual Building Warrant of Fitness - the annual certificate that proves that specified systems in our building have been inspected and maintained, and all the requirements and procedures of the compliance schedule have been met – but will not be sufficient to allow major asset renewals where those assets have reached their practical end of life.

Continued on next page

### <sup>01</sup> CHAIRPERSON'S REPORT cont.

The significant asset renewal priorities we have previously identified include replacement of the air conditioning system, obsolete audio-visual equipment, and obsolete lighting equipment and technology. Over the next three years this is likely to require additional funding in the order of \$1 million or more.

We are clear that the scale of asset funding required is unlikely to be met solely from philanthropic sources or from surpluses from **Q Theatre** operation, and we have suggested to Auckland Council a partnership approach that ensures **Q** can continue to confidently plan its future as a vital and successful component of the city's professional performing arts infrastructure



To my fellow trustees and directors, my warmest thanks for your valuable support and commitment during the year. This is my swansong as Chair of the **Q Theatre Trust** and **Q Theatre Limited**, although I will remain a director and trustee for a little time yet. I acknowledge the continued support I have received from directors, trustees and management, and a warm welcome to our newest director **Vicki Caisley**. **Ms Caisley** brings an outstanding range of attributes to the **Q Theatre Limited board**.



The past few years have been very challenging, but I am certain we have the commitment and ability to overcome the difficulties and emerge as Aotearoa New Zealand's most loved home of contemporary performing arts.

Finally, our thanks to our Chief Executive and management, administration, and operations teams. This has been a year of significant change and reorganisation, and directors and trustees are delighted to acknowledge the strength of the new leadership team.

We are excited about the promising future ahead while cognisant of the risks. We are determined that our stewardship will lead to a sustainable future making  ${\bf Q}$  a vital, engaging and rewarding destination for all citizens, creative artists and travellers to visit and experience.

Andrew Smith Q Theatre Trust & Q Theatre Limited Chair | Tiamana

### <sup>02</sup> CHIEF EXECUTIVE'S REPORT



#### Tēnā koutou katoa,

Before I say anything else, I would like to thank from the bottom of my heart all those of you who have commenced, or continued, their support of **Q** through this last financial year. We simply can't do what we do without that support, and we are overwhelmed at times with the extraordinary love that so many people have for Q and what we offer. To our theatre and events clients, thank you for bringing your shows and productions to us.

To our audiences and attendees at events, we get so much from seeing you enjoy being in our spaces and participating in our offerings. And to our donors and funders, our deepest gratitude. Our communities are central to our mahi, and each of you helps us to get where we want to be. Having fun, enjoying entertainment and intellectual stimulation sits behind much of what we seek to achieve.

This financial year has been one of significant change. After being in the role for three and a half years, navigating the disruptions of COVID and the uncertainties that followed, I reached the point at the end of 2023 where I felt confident in my understanding of the decisions required to approach the future with optimism and assurance. The changes flow from our strategy and are clearly focused on our three fundamental pillars – To be financially robust; To be deeply engaged; To be highly capable.



From top to bottom, left to right - Ashley David, Melissa Fergusson, Karyn Metcalf, Phil Evans

We have engaged in an extensive process within **Q** to understand what is necessary for the future, and I warmly welcome our new leadership team – **Ashley David** (who commenced in late 2023) as our Head of Development, **Melissa Fergusson**, our new Head of Marketing and Brand Communications, **Karyn Metcalf**, our new Head of Patron Services, and **Phil Evans**, our new Head of Programming and Production. This outstanding bunch of humans bring so much to us in the way of skills, knowledge and experience. Each of them has a storied background in the arts, entertainment and events sector, they are genuinely lovely folk, and they are outstanding as a team. I'm very fortunate.

As our Chair has noted, this year has not gone to plan. A combination of unsuccessful programming decisions, some poor financial management, and an unforeseen adjustment to our annual leave accrual expense has resulted in a deficit of approximately \$188,505. We have implemented several changes to prevent these mistakes from recurring. New administrative policies and procedures, enhanced controls for programming budgets, and updates to our payroll systems are now in place. The downstream impact of the losses on our working capital position will not be easily managed.

### <sup>02</sup> CHIEF EXECUTIVE'S REPORT cont.

Notwithstanding these failings, much has gone very well. First and foremost, our ongoing relationships with clients have continued to deepen as we work to ensure **Q** remains the destination of choice for performing arts and events. Our Production, Programming and Visitor Experience teams have done incredible work as we re-engineer our approach, simplifying venue access, updating all our client facing systems and documentation, developing more flexible approaches to pricing and charges, and enhancing our venue and event management software system. We begin the new financial year with a greater diversity of programming and events, a significantly upgraded food and beverage offering, and a robust recruitment and training of our new event staff. These efforts have resulted in an increasingly full year of programming in all our venues.



Dining at Citizen Q, image credit Alex McVinnie

We have enjoyed significant success in our food and beverage offering over the past 12 months. In the first year after reopening, it became clear that we required some fundamental changes in our front of house and food and beverage operations. Our then Finance Manager, **Sam Munshi**, took over temporary responsibility for the Visitor Experience department and transformed our offering. Providing strong support to her Visitor Experience line managers, restructuring the kitchen staffing, and developing new menu offerings to better reflect contemporary tastes has resulted in very strong support by theatre patrons and other casual visitors, and this is reflected in the food and beverage revenue increases through the past year. **Ms Munshi** transitioned the Visitor Experience responsibilities to **Ms Metcalf** from 1 July this year. We acknowledge and applaud **Ms Munshi's** contribution over the period she managed the Visitor Experience department, which was in addition to her ongoing Finance responsibilities. The outcome was very impressive.

Over the past year we have also re-established our functions and conventions client offering, again, with leadership from **Ms Munshi**. We anticipate this aspect of **Q**'s business will be further developed by **Ms Metcalf** in the new financial year.

**Ms Fergusson** has led a reimagining of our marketing offering to clients, particularly theatrical and entertainment clients. It has always been my perspective that one of the fundamental attributes of a successful performing arts centre is "we know our market for performing arts better than anyone else". We are gradually transitioning from a relatively ad hoc approach to marketing, to one which is more closely aligned with the services provided by external marketing agencies. Supporting theatrical clients to be more successful in their audience development is a key goal. We anticipate further expanding our marketing offerings in the new financial year.

**Ms David** received rave reviews in the last financial year for several exciting initiatives, confirming again the necessity of an executive leader solely responsible for fundraising in all its forms. The outstanding success of the inaugural Q: EXPOSED! end of tax year campaign has been one high point. This annual campaign seeks to secure funding for the essential, but often unacknowledged items that ensure our facilities are maintained in a satisfactory state. We're focusing on critical upgrades like air conditioning, contemporary theatrical equipment, especially lighting, and advanced access control systems. This support will help us invest in the infrastructure that makes our spaces functional and inviting.

### <sup>02</sup> CHIEF EXECUTIVE'S REPORT cont.

We recognise that for many supporters, "the heart is in the art", however the success of the art can be dramatically impacted by the availability – or not – of contemporary theatre equipment. Almost all of **Q**'s current theatrical equipment was purchased during the venue construction phase 12 years ago, and much of it is now beyond repair, no longer supported by the vendor, or the technology is no longer in general use in theatre (such as incandescent lighting). This is not merely a matter of convenience - our ability to support theatre and entertainment clients is in part determined by the equipment that the venue has that is able to be offered at affordable rates to clients who would otherwise need to secure it from other commercial sources, often at significant cost. Theatre clients are under significant cost pressure now, and the availability of a good range of theatrical equipment can often tip the scales in a decision to present the show, or not, at the venue.



Q Theatre Queen Street Entrance, image credit Asher Milgate

Ms David has also re-ignited our individual giving programme, and we are beginning to see the results. New donor cultivation is central to her role, and in this ambition, we have been strongly supported by directors and trustees.

**Ms David** and **Ms Fergusson** are collaborating on a significant review of our CRM needs and the tools that will assist us in managing our interactions with a range of theatre audiences and financial supporters of **Q**. While we currently have some tools available, they are not contemporary, being built a decade or more ago,

and requiring significant back-end analysis and manipulation. They are not usable in a routine manner by staff in the way we feel is important. Our ambition is an integrated ticketing and CRM solution, and we will have completed our assessment of the options by the conclusion of the new financial year.

We continue to ensure **Q**'s facilities are maintained to a suitable standard, with a significant contribution in FY2024 to our ongoing maintenance requirements from Auckland Council. We will be seeking to increase Council's contribution in the future, because we are not going to be able to raise the required funding alone. As the beneficial owner of the Trust's assets, Council has an interest in ensuring the venue is maintained in a fit for purpose condition. In our submission to Council's Long-Term Plan process, we suggested a partnership approach, whereby Council would increase its asset funding of **Q** by \$100,000 per annum, with **Q** taking responsibility for matching that sum through fundraising. We were unsuccessful in that submission, but we intend resubmitting as part of the next Annual Plan process in the second half of the new financial year.

To **Q**'s trustees and directors, my sincere thanks for your support. Your commitment and advice has always been valued by me, and the engagement we have as management with you has been much appreciated. I'm not sure the future is going to be any less demanding, however the progress we've made over the last two years has been remarkable.

In concluding, I want to acknowledge the outstanding contribution from my new leadership team and our staff. Change brings uncertainty and insecurity in some respects. My mantra is clear – the only constant is change. Structuring change initiatives so they reflect the verifiable needs of clients, audiences and staff is what is required for success, and currently we do not have the tools that allow us to adapt, and pivot, based on reliable data. That is a clear need in the new financial year.

Ngā manaakitanga, Greg Innes Chief Executive | Tumu Whakarae

### **Q TRUSTEES AND DIRECTORS**



Andrew Smith Chair | Tiamana (Q Theatre Limited Board and the Q Theatre Trust Board)



**Yee Yang 'Square' Lee** Board Director | Kaitohu (Q Theatre Limited Board and the Q Theatre Trust Board)



**Justin Lewis** Board Director | Kaitohu (Q Theatre Limited Board and the Q Theatre Trust Board)



**Penelope Barr-Sellers** Board Director | Kaitohu (Q Theatre Limited Board)



**Kylie Sealy** Board Director | Kaitohu (Q Theatre Limited Board)



Vicki Caisley Board Director | Kaitohu (Q Theatre Limited Board)



**Sally Manuireva** Q Theatre Trustee | Kaitiaki (Q Theatre Trust Board)

### <sup>04</sup> 2023/24 - THE NUMBERS



**79 HIRERS** 

**AUDIENCE MEMBERS** Including patrons who purchased

TICKETS VIA AUCKLAND THEATRE COMPANY

### <sup>04</sup> 2023/24 - THE NUMBERS



#### **ABOUT THE NUMBERS**

As you can see above, this year we had a slightly lower number of productions, performances and attendees than FY 2022-23 (the other financial year listed that was not impacted by COVID restrictions). However, the average number of attendees per performance this year was higher than FY 2022-23, which is a good indication that audiences are still out there and interested in the work that we have programmed at **Q**.



# **THE PROGRAMME** FY 2023/24

# PROGRAMME INTRODUCTION

The past 12 months at Q have been a dynamic celebration of creativity, with artists and makers from across Aotearoa and beyond infusing our spaces with energy, passion, and innovation. Through these artists' work, audiences have experienced a diverse range of stories that delve into the complexities of the human condition—stories that explore joy, identity, and the pressing questions around our future climate and world.



Boom Shankar - MATCHBOX 2023, image credit Amanda Billing

We recognise the significant financial and creative risks that artists take in creating and presenting their work at **Q**, and we are dedicated to offering meaningful support wherever possible.

We have taken steps to be more strategic and proactive in how we programme the arts and events. Thanks to the generous funding from Auckland Council, Gus Fisher Charitable Trust, Foundation North, Four Winds Foundation, and Creative New Zealand, we've been able to provide crucial support to over 80 productions. This support has included increased subsidies for venue costs, targeted investment in marketing to each show, and payment provided directly to artists.

Looking ahead, we continue to refine our understanding of the sector's evolving needs and explore new initiatives to strengthen our role within Tāmaki Makaurau's independent performing arts community. We are committed to being a better, more supportive partner in the ongoing development of our vibrant creative ecosystem.

# SHOWS Q SUPPORTED

FY2023/24



L-R from top: Double Goer, image credit: Andi Crown (photo) and Andrew Foster (design) | Losing Face - MATCHBOX 2023, image credit: Amanda Billing | Manamea, image credit: Trey Josiah Photography | Rituals of Similarity - MATCHBOX 2023, image credit: Amanda Billing | ScatterGun: After the Death of Rūaumoko, image credit: Andi Crown | Skin Hunger, image credit: John Rata | Waiting, image credit: Andi Crown | FromThePit 2024 at exhibit Q

### 05 SHOWS Q SUPPORTED FY2023/24

#### Chameleon

#### chameteon

#### Mahuta: Music for Matariki

Jenny Mitchell & The Mitchell Twins; The Bush & the Birds Tour

Superglacier: EP Recording Andrew Furness

The Bloom – Development Workshop

Moe Miti

Rituals of Similarity -MATCHBOX 2023

Losing Face -MATCHBOX 2023

Boom Shanker – MATCHBOX 2023

ÉMILIE

Waiting

Manawa Ora -Tōku Whakaruruhau

ARAWHATA

Hayley Sproull: Ailments Driveline Ballet Noir Heath Franklin's Chopper -Giving it a Sniff Pop-up Globe's Twelfth Night Creative New Zealand Funding Körero Don McGlashan Dr Drama Makes a Musical MANAMEA Skin Hunger **Brown Laughs Matter** The Digital Sandpit The Comedy Alliance Showcase

Briefs – Dirty Laundry

Miranda Harcourt Masterclass

#### Doing My Best – James Mustapic

**BELIEF - Jarred Fell** 

Greg Johnso Miles Tour

Woven

New Zealand Leadership Programme Graduation Amanda Palmer WHENUA Shane Todd - Mummy

Christ! What a Night

Aotearoa Syncposium: A Screen Music Conference Q Meet the Minister

іүкүк

Hatupatu - Rehearsals Hatupatu |

Kurungaituku: A Forbidden Love

2024 PANNZ Arts Market

Te Ahurei Toi o Tāmaki | Auckland Arts Festival - DJs and Live Music at Q

The Sun and the Wind

Greg Johnson – 1000



L-R: Woven, Manawa Ora - Tōku Whakaruruhau

ScatterGun: After the Death of Rūaumoko – Technical Rehearsals ShowQuest Youth Development Venue Tour + Q&A Whenua Double Goer

Anurag Kashyap: In Conversation

Taite Music Prize 2024

David O'Doherty – Ready, Steady, David O'Doherty

ON MY SLEEVE

He Aha Te Hau

ScatterGun: After the Death of Rūaumoko

University of Auckland DRAMA306 Students

Weredingo – Pacific Dance Festival

Mel Parsons –

Sabotage Tour Different Party -Award Tour Summer at Q Baby Gorgeous H.R. The Musical Scale the Face

> Tea for Two Valentine's Special

DANCE DANCED DANCING (2024)

Redundant

Meet Me at Dawn Before Karma Gets Us

Sirens of the Silver Screen

Dimensions in Black

Proudly Asian Theatre: 10 Year Anniversary Celebration!

Mahuta – A Matariki Showcase

Maisey Rika + Hoea -Te Kia Ora Marae Kākānui Benefit Concert

Whatua Te Ao -Ngāti Whātua Ōrākei + Majic Pāora with Special Guests



PODFEST AT Q

The Male Gayz

Here Now

iHeartRadio Presents: Tom Sainsbury's Small Town Scandal Podcast Live

The Writer's Notebook with Karyn Hay

The Worst Idea of All Time - 10 Year Anniversary

The TAHI Live

Grey Areas with Petra Bagust

Gone by Lunchtime Live!

Honest To Who? w/ Tim Provise

**Rats In the Gutter** 

Wellington Paranormal: The Podcast

NUKU Live

Exhibit Q

Pacific Dance Festival 2023

Pride Photo Exhibition 2024

FromThePit 2024

n



### 05 A New Era of Artistic Support **REFLECTING ON Q MATCHBOX 2023**

As many of you may already know, **MATCHBOX** is our annual creative development programme. Over the last several years, **MATCHBOX** has solidified itself as an opportunity for independent artists and companies to present innovative works on their terms, with support from **Q** backing them each step of the way.

2023 marked a significant turning point in the way we run this special programme. This year, as well as offering general human support, **Q Theatre** took the initiative to secure funding for the participating shows, shifting away from the traditional model where artists must source their own financial backing. This change not only relieved artists from the stress of funding applications, but also provided them with the security and stability needed to focus purely on their creative work.



Boom Shankar, image credit Amanda Billing



Rituals of Similarity, image credit Amanda Billing

This new way of working was more than just a financial restructuring – it was also a statement of our commitment to support artistic talent across a wide spectrum of genres and career stages. Our hope is that this shift helped empower creatives from diverse backgrounds to bring their unique voices to the stage, enhancing the richness of the season's mahi.

### **1** don't think our show would exist in this capacity, or at all, without MATCHBOX."

- Brittany Kohler, Choreographer and Performer for Rituals of Similarity



The Gus Fisher Charitable Trust

#### 05 About the 2023 programme

The 2023 **MATCHBOX** programme showcased a vibrant tapestry of three distinct shows in **Q** Loft, each representing different stories, performance elements, and perspectives:

*Rituals of Similarity* by **Brittany** and **Natasha Kohler** was an introspective contemporary dance duet for Dance Plant Collective that unravelled the intricate layers of twinhood. How do two identical bodies navigate each other's physicality? Who takes up more space? How does individuality exist within identical appearance? These are the questions that were explored in this insightful yet often humorous, high-energy dance work.



Losing Face image credit Amanda Billing

**11** [MATCHBOX] is unlike any other sort of initiative that the current arts landscape can offer."

- Nahyeon Lee, Producer of Losing Face

- *Losing Face* by **Nathan Joe** was a deconstruction of the domestic drama into a Groundhog Day-style series of failed reconciliations. Audiences were captivated by this unique play, as it grappled with complex topics such as race, sexuality, family dynamics, love and fatherhood. Losing Face was also the debut work produced by Punctum Productions, **Nahyeon Lee's** production company.
- Boom Shankar by Aman Bajaj and Bala Murali Shingade was the final show of the 2023 season, a bromantic theatre comedy all about a fresh graduate of BDSM (Bomb Defusal School of Manukau). Cleverly woven between laugh-out-loud moments, the story also touched on more serious topics such as racial stereotypes, the decisions we make in life and how they impact us, and the importance of friendship and kindness.

# It's definitely a level-up for us and we hope that we get to see more shows that also level-up in a sense and be part of MATCHBOX." Aman Bajaj, Writer and Performer for Boom Shankar

We were incredibly honoured to be able to support all of the phenomenally talented creatives involved in the 2023 season, and to present a programme that was diverse in genre and rich in cultural and emotional depth. It also felt special to work alongside so many familiar faces, including folks who had previously presented work on our stages, worked behind the bar at Citizen Q, were involved in **MATCHBOX** from years gone by, or were selected to be a part of our residency programme.

As we reflect on everything that 2023 brought, we are excited for the future of **MATCHBOX** and how this new approach will continue to contribute to the landscape of the performing arts in Tāmaki Makaurau.

#### 05 Clowns, Drag Queens and Podcasts-Gone-Live:

# **REFLECTING ON SUMMER AT Q 2024**

Right in the peak of summer in February 2024, our whare was once again transformed by **Summer at Q**, hosting four weeks filled to the brim with vibrant live arts from across a broad array of performance genres and people.

**Summer at Q** is our annual celebration of independent makers and a space designed to give collectives, companies, and makers a chance to take artistic risks in the performing arts space. You bring the show and **Q** provides the venue, marketing, ticketing and technical support with accessible rates in a festival framework.





Meet Me at Dawn, image credit Amanda Billing

Before Karma Gets Us

Throughout the years of **Summer at Q**, we have been able to support several works from various genres, created by artists who are both emerging and established. We are always so impressed by the exceptional level of talent that comes through **Summer at Q**, and the 2024 festival was no different. This year's line-up featured comedians, clowns, drag queens, live music, contemporary dance, theatre shows, and play readings – how special to witness such a diverse display of works from makers at various stages of their creative journeys! Similar to previous **Summer at Q** seasons, we also had the opportunity to collaborate with our friends at Auckland Pride, presenting five Pride-partnered events that were programmed as part of both festivals. These captivating queer productions included *Baby Gorgeous* (Comedy/Theatre), *Redundant* (Comedy/Music), *Meet Me at Dawn* (Theatre), *Dimensions in Black* (Play Reading) and *Sirens of the Silver Screen* (Cabaret/Drag).

44 As in other years, the 2024 Summer at Q festival was able to uplift, celebrate and support independent artists – something that's so important to both Q as a business and to me on a more personal level. This year's programme was such a delightfully diverse collection of shows and I can't wait to see what's next for all of the talented artists involved."

– Padma A<mark>kula, Q's Producer | Kaihautū</mark>

**05** Summer at Q 2024 also brought the debut of a brand new podcast festival, **PodFest at Q**. That's right, we hosted a festival within a festival! Our passion for having captivating works on our stages truly knows no bounds. This pod-filled fest, which we're fairly sure is the first of its kind in Aotearoa, showed that audiences are keen to take the headphones off and enjoy their favourite shows in person too.

Much like **Summer at Q**, **PodFest** showcased a diverse range of content, attracting audiences from all walks of life. From mental health to sex, politics to culture, and music to comedy, the scope of events highlighted the richness of the podcasting landscape here in Aotearoa. Organising a festival of this magnitude is no small feat, especially during its pilot season. Maria Deer (**Q**'s Senior Producer at the time) spearheaded the project and was delighted at how well it came together, with so many pods keen to be involved.

When curating PodFest at Q, we realised what an abundance of remarkable podcasts are created right here in Aotearoa. The festival was a chance for artists and audiences alike to crank up the volume on amazing stories from individuals and communities."
– Maria Deere, Senior Producer | Kaihautū Matua



Mihi whakatau for each week of **Summer at Q** 

We'd like to acknowledge all of our wonderful **Q** patrons who attended shows and wholeheartedly supported both **Summer at Q** and **Podfest at Q** – your invaluable support is crucial for the success of festivals that uplift local artists. We also can't forget to say a huge shout-out to all of the companies, artists, makers, and team members involved who showcased their work and made this year's festival happen. We can't wait to do it all again in 2025!

Summer at Q 2024 was generously supported by Four Winds Foundation



### **SUMMER AT Q**



#### **Baby Gorgeous**

A comedy revue featuring various characters, parodies and sketches from the familiar to the outright demented. Is he *Baby Gorgeous* or Fully Delulu?



H.R. The Musical

A performance revue like you'll never get in an office tower! This cheeky number takes on the ridiculous and objectionable in the modern workplace in the form of the blues, rap, latin plainchant and more to see what meets expectations and what needs improvement.



Scale the Face

If I asked you to kill me, would you do it? *Scale the Face* is a story of shared delusion, moderation and an exploration of death - told through examples of Folie a Deux and acts of divine intervention.



**Tea for Two Valentine's Special** Dating expert Anahera is back to help you navigate the Valentine's season. Single, taken, or anything in between, join her for a hilarious night of interactive theatre, mask, and clown.



DANCE DANCED DANCING (2024) Following the success of DANCE DANCED DANCING (2021) with Footnote NZ Dance in Wellington, Christchurch, Dunedin, and Hawkes Bay, Josie and Kosta have brought together an all star cast to present an independent season at Q Theatre.



Redundant

*Redundant* is a rally cry for creatives, misfits and contradictory humans: an hour of stand-up and songs navigating queer and bi-racial identity, grief, and the taboo powers of hidden disabilities.

## <sup>o5</sup> SUMMER AT Q



Meet Me at Dawn

Two women wash up on a distant shore following a violent boating accident. Dazed by their experience, they look for a path home.



Before Karma Gets Us Encounter the strange and the wonderful in a variety show supreme!

A raucous performance by three unlikely clowns in a delightful cocktail of old stage magic and sketch comedy.



Sirens of the Silver Screen

Drag cabaret sensation, Les Femmes, are back with their new and improved blockbuster show which promises sensational tunes, a barrel of laughs and legs for days!



#### **Dimensions in Black**

A story of colonisation, belonging and loss, as told from the perspective of African New Zealanders. A celebration of a people, spanning centuries, and a statement of hope, lasting generations.



**Proudly Asian Theatre: 10 Year Anniversary Celebration!** Take a ride through 10 years of Proudly Asian Theatre! Guest cameos, performances and an epic afterparty launch a fundraiser to take PAT to the next level and celebrate our work and community. **PODFEST AT Q** 



#### The Male Gayz

Chris Parker and Eli Matthewson are Aotearoa's most award-winning and celebrated comedy duo. Join them for a very special live show of their podcast, *The Male Gayz*.



Here Now

Join RNZ producer and host of *Here Now* Kadambari Raghukumar in this live podcast where she talks to special guests Jacob Rajan and Pedro Ilgenfritz on the magic of masks.



iHeartRadio Presents: Tom Sainsbury's Small Town Scandal Podcast Live

Tom Sainsbury is bringing his highly successful true-crime parody podcast, *Small Town Scandal*, to the stage. Hilarity, many characters and plot twists will ensue.



**The Writer's Notebook with Karyn Hay** Award-winning writer and broadcaster Karyn Hay launches her new literary podcast in conversation with celebrated writer Steve Braunias.



The Worst Idea of All Time – 10 Year Anniversary Guy Montgomery and Tim Batt have spent 10 years watching bad movies, too often. Now it's time to return to where it all began...



The TAHI Live

Be part of the audience as award-winning podcast The TAHI goes live. Hosted by So'omālō Iteni Schwalger and Evie Orpe, The TAHI is focused on local music and culture.

## **<sup>o5</sup> PODFEST AT Q**



#### **Grey Areas**

Experience a special date night with the awardwinning Grey Areas podcast on Valentine's Day. Petra is joined by writer, Niki Bezzant and sex & relationship coach, Meg Cowan to explore the complexities and joys of pleasure and intimacy in our wisdom years.



**Gone by Lunchtime** 

Gone By Lunchtime hits the stage with its unique blend of insight, humour and irreverence. Join us for this rare live recording of New Zealand's favourite politics podcast.



Honest To Who? w/ Tim Provise An interactive live show with guests and a unique spin on banter in an offbeat genuinely informative style of interviewing.



### **Rats In The Gutter**

Auckland's most infamous podcast hosted by a triple-threat bad bitch and an erotic fictionwriting poet/filmmaker.



Wellington Paranormal: The Podcast Wellington Paranormal, the global smash hit para-cop-comedy TV show from Aotearoa has its own podcast. Join Officers O'Leary and Minogue for a live episode with special guests.



**NUKU Live** 

NUKU Live is part of a creative and social impact movement that amplifies the voices of kickass Indigenous wähine.

Following the national success of the podcast and book, Qiane Matata-Sipu launches into 100 more stories, starting with an intimate, live interview at PodFest with Kiritapu Allan.

### 05 Ending 2023 with a Bang: BRIEFS — DIRTY LAUNDRY

After gracing our stages in 2016 and 2017, **Briefs** returned to **Q** in 2023 to close off the year and celebrate the silly season in style.



#### Who are Briefs?

Based in Australia, **Briefs Factory** is a dynamic creative collective that draws inspiration from circus, drag, dance, burlesque, music, and comedy. Everywhere they perform, they deliver a dazzling mix of glitz, glitter, and glamour, while also offering a safe, inclusive space where individuality is celebrated. At the heart of their performances is a powerful message to be unapologetically yourself.

Fez Faanana (Director and Co-Founder of Briefs Factory International) spoke with NZ Herald ahead of their season at Q saying, "As a bearded immigrant Samoan living in Australia, sometimes I felt I wasn't welcome in spaces or places that weren't set up for me. When I was creating this company, it was really about there being an open invitation – there's a seat for everyone, especially in a theatre like the Q Theatre." It was an absolute privilege to welcome this extraordinary company and their kaupapa back to our whare!

The season kicked off with a stellar opening night that truly set the tone for the rest of the run. The evening featured a packed house, event hosts **Hugo Grrrl** and **Bryony Skillington**, photo opportunities, a live DJ, and, of course, a jaw-dropping performance from the **Briefs** boys.





Briefs - Dirty Laundry, image credit Jinki Cambronero

Later in the season, a surprise guest joined the line-up: Auckland's very own **Elektra Shock**. When the fierce **Fez Faanana** had to take some time to deal with a personal matter, **Elektra** graciously stepped in, bringing a very experienced and very fabulous addition to the show.

Throughout the campaign, we encountered numerous challenges in a particularly tough and competitive ticket sales market. However, our team, in collaboration with the Briefs crew, worked tirelessly to promote the show. It was a true delight to witness Rangatira come alive with vibrant energy each night, captivating audiences, reviewers, and everyone in between.

As we reflect on the season, we are incredibly proud of the hard work and dedication from everyone involved.

#### **15 THE EXCITING RETURN OF MAHUTA – A MATARIKI SHOWCASE**

Mahuta – A Matariki Showcase began in 2023 as an initiative to celebrate Matariki and uplift Māori music at this special time of year. Originally sparked by a conversation between Kate Ward-Smythe (Q Theatre) and Willa Cameron (New Zealand Music Commission), their vision came to life last year with a three-night music showcase in Loft featuring MOHI, Anna Coddington and Jenny Mitchell & The Mitchell Twins.

In June 2024, Mahuta returned to **Q**, this time in Rangatira (our largest theatre space) and evolving with the involvement of **Ngāti Whātua Ōrākei** and **Majic Pāora**. This new collaboration infused the showcase with a stronger connection to our land and people, enhancing the cultural depth and authenticity of the event.



Maisey Rika at Night One of Mahuta, image credit Julie Zhu



Performers at Night Two of Mahuta, Image credit Te Rawhitiroa

"Music and art is a strong way to share messages and kōrero that need to be heard. I am so grateful on behalf of my iwi Ngāti Whātua Ōrākei, to have collaborated with **Q** and all our other supporting organisations to share the stories and histories of our people.

The stage and space were provided to create an atmosphere like none other, and Mahuta was a chance to practice the aspirations of my ancestors to create partnerships that uplift the Mana and Mauri of our lands and people in Tāmaki." - Majic Pāora

The showcase's first night featured beautiful music and waiata by the iconic **Maisey Rika** and **Hoea**, delighting audiences whilst simultaneously raising significant funds for **Te Kia Ora Marae Kākānui**. The second night was an evening of Whātua storytelling with waiata, dance, kapa haka and music creating an unforgettable atmosphere in Rangatira. 05



Majic Pāora and performers at Night Two of Mahuta, image credit Te Rawhitiroa

Kate Ward-Smythe says, "I am hugely humbled by everyone leaning into the opportunity to elevate Mahuta this year to a ticketed event in Q's largest theatre, Rangatira. I am immensely grateful to Majic Pāora for embracing this opportunity and inviting her friend Maisey Rika to join the vision, and am incredibly thankful to the entire Q team for jumping in the waka and achieving so much in just seven short weeks.

As a pākehā woman, I've never felt so connected to my work, to Tāmaki Makaurau, and to my friends and whānau. Mahuta was such an enriching experience and really illuminated to me the spirit of Matariki. I feel such a huge connection to this time of year and know that this feeling will stay with me for years to come." The success of **Mahuta – A Matariki Showcase** is truly a testament to the power of collaboration. The event couldn't have happened without the generous support and partnership of several organisations. Alongside **Ngāti Whātua Ōrākei** and **Q Theatre**, the **New Zealand Music Commission, Te Māngai Pāho**, and **Auckland Council** all played crucial roles in bringing this showcase to life and making it an impactful celebration of Māori artistry and culture.

"In 2023, I played a key role in the development of this kaupapa and this year, it was inspiring to see Majic Pāora and Ngāti Whātua Ōrākei take those reins - their abundant gifts and talent shone brilliantly on the Rangatira stage and I was delighted to be sitting fully engaged in the audience on both nights. I look forward to the four pou of this kaupapa bringing our connections and creativity further together, as we sail towards the 2025 season." - **Willa Cameron** 

As we reflect on this year's event, we are filled with gratitude and inspiration - we are immensely proud to be a key part of this kaupapa and can't wait to see what the future holds for Mahuta 2025!



Mihi Whakatau for Mahuta - A Matariki Showcase

# <sup>06</sup> **Q: EXPOSED! 2024**

#### **Our Inaugural Annual Digital Fundraiser**

In March this year, we launched an inaugural annual digital fundraiser, titled **Q: EXPOSED! 2024**. This exciting new end-of-tax-year initiative aims to raise funds and peel back the layers of **Q**, "exposing" different parts of our building or technical equipment that are imperative to our operations, and in essential need of a little TLC.

This year's focus? Our dangerously rusty HVAC (heating, ventilation, air conditioning)! If this unit were to rust through, **Q** would not be able to open its doors, because there would be no air circulation in the building. In order to front-foot the problem and help cover the costs of a replacement, our innovative Head of Development, **Ashley David** came through with the fundraiser idea and set the goal to reach \$50k in 5 weeks. Thanks to an incredible amount of support, we were able to exceed that target.



At **Q**, we know that great things can't be achieved alone and luckily, we had a couple of familiar faces come on board to help reach our audiences and share this kaupapa: none other than some of New Zealand's most beloved comedians, **Chris Parker** and **Tom Sainsbury**, plus a sneaky wee voice-over cameo from **Kura Forrester**.
Their comedic abilities paired with talented videographer **Benj Brooking** and photographer **Andi Crown** made for some fabulous campaign content that was not only entertaining, but also informative.



Check out our video for the initial campaign launch.

We'd like to say a huge thank you to each and every person who donated to Q: EXPOSED! – your support is overwhelming in the best way possible. We also want to acknowledge the incredibly generous **Q** Pioneer donors **John and Jo Gow** who offered us a \$25k match donation – their kindness has gone a long way and clearly played a massive part in our success.

Stay tuned to see what we have brewing for Q: EXPOSED! 2025 and in the meantime, we know our HVAC unit will be grateful for all the donations. Ngā mihi!





#### **NURTURING TOMORROW'S TALENT: RANGATAHI AT Q**

At **Q Theatre**, we are more than just a venue, we are also a community hub for independent performing arts, and as part of this, we are deeply invested in nurturing our rangatahi, the next generation of artists and creatives. As guardians of a space that celebrates artistic expression, we believe that uplifting and celebrating the voices of tomorrow is so important, providing youth with the opportunities, insights and experiences they need to thrive in the arts industry.

Through the financial year of 2023 – 2024, we were stoked to have the opportunity to host and be involved with various events and initiatives designed to empower rangatahi. This included occassions such as *Smokefreerockquest National Final* and *Smokefree Tangata Beats National Final* in Rangatira, events that both celebrated the youth music scene in Aotearoa, as well as *Manawa Ora: Tōku Whakaruruhau*, a deeply moving theatre work staged in Loft, crafted by young storytellers with the guidance of some of the top performing artists in Aotearoa.



Manawa Ora, Image cedit Emily Raftery



Te Whānau Puoro of Flaxmere College at Tangata Beats National Final, image credit Chontalle Musson

One of the standout moments of the year was the inaugural **ShowQuest Youth Development Tour,** an event that took place in partnership with **RockQuest Promotions**. This special event provided the opportunity for a group of rangatahi participating in **ShowQuest** (the biggest performing arts competition in Aotearoa for school students) to visit our team at **Q** for a day of inspiration and education. 07



ShowQuest Youth Development Tour

This year's group of students kicked things off with a tour of our building to explore all the nooks and crannies that are usually off-limits, such as the Green Room, dressing rooms, backstage and side-of-stage. Next, they paid a visit to **Silo Theatre**, who were rehearsing in our Vault space for **ScatterGun: After the Death of Rūamoko**. The students met and spoke with **Ana Chaya Scotney**, the brilliantly talented creator and performer of ScatterGun, as well as **Sophie Roberts** (Artistic Director) and **Tim Blake** (Executive Director).

Wrapping up the day was a panel discussion and Q&A in Rangatira (our largest theatre space), where the students chatted with **Dan Matthew** (Q's Apprentice Technician who joined us fresh from high school) and **Tatum Warren-Ngata**, who is part of the Visitor Experience team, making sure our patrons are always well looked after.

This important event intends to inspire the next generation of the performing arts industry, by showing students some of the active pathways available to them and highlighting viable jobs and opportunities within the creative sector. The day also focused on tangible skills, giving students a few take-home tips to add to their kete and apply to their performance in **ShowQuest**.



Mihi Whakatau for Manawa Ora

We truly value opportunities like these to connect with the rangatahi who will become the future artists, technicians, stage managers, producers, marketers and beyond to champion the performing arts industry in Aotearoa New Zealand. We loved being involved in this special event and can't wait to do it again next time!

It was an amazing day! So rich and detailed and a valuable learning experience for the rangatahi involved.
 The Q team and ScatterGun cast and crew were super engaging, experienced, and just great role models."

– Abi Penaliggon, RockQuest Promotions

### ACKNOWLEDGEMENTS

We are grateful for our network of funders and their ongoing commitment to uplift our community of artists and audiences.



### THE GUS FISHER CHARITABLE TRUST











We'd like to give a big shout out to our incredible supporters who stuck by Q for another year. There's no community quite like ours and we appreciate every gift we receive that allows us to continue in our role as kaitiaki for Tāmaki Makaurau Auckland's home of independent performing arts.

Aaron Bedford Aaron Rodriguez Abbie Read Abigail Hughes Adam Newman Adam Pendleton Adam Quill Adam Snitch Addy Morrison Adina Halpern Adrian Pike Adrienne Odlin Adrienne Williams Agnieszka Sosnowska Aidan Vince Aimee Crooks Aimee Veal Alan Brash Alan Ford Alan Garrett Alan Hayward Alan Parker Alanna Elliott Albert Lindsev Aleesha Giles Aleisha Merwyn Alex Bonham Alex Heffer Alex Ivancevic Alexandra Baines Alexandra Birch Alexandra Murphy Alexis White Ali Guise Ali Ikram Ali Lawrie Alice Bartlett Alice Chuenyong Ng Alice Daligan Alice Kennedy Alice Molloy Alice Nielsen

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Me Record

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Micky Concannon Mikaere Paki Mike Delamore Mike Douglas Mike Rendall Mikesh Patel Mildred Pierce Minda Arriola Minna Pesonen Mirabel Mowat Smith Miriam Bell Miriam van Wezel Miriama McDowell Mirla Edmundson Mo Al Obaidi Moana Lucre-hedger Moe Hobbs Moi Becroft Monika Mazur Monique Jonas Morgan Dolfing Morgana O'Reilly Mr Andrew Stanton Mr Bruce Hopkins Mr Cameron Ure Mr John Armstrong Mr John Caldwell Mr Kerry Chamberlain Mr Mike Whale Mr Peter Macky Mr Peter Salmon Mr Sean MacDonald Mr Shane West Mr Suzanne Duff Mrs Deborahreka McSmith Mrs Jan Corbett Mrs John & Beverlev МсКее Mrs Penelope Familton Mrs Sue Haigh Ms Barbara Langguth Ms Catherine Howie Ms Irene Johnson Ms Jock Ferguson

Michelle Sclater

Ms Kathryn Roberts Nicola Crawford Ms Peggy Cayton Nicola Jeffares Ms Prue Cruickshank Nicola Thomas Murdock Ormsby Nicola Tyler Myriam Pinto Buzaglo Nicola Wharerau Myrinthia Sonn Nicolas Zacchi Nadene Ghouri Nicole Whippy Nadia Marsh Nidhi Prasad Nadina Thwaites Niels Andersen Nadine Clarke Nigel Chee Nadine Rennie Nigel Williams Nancie Plested Nikki Amiss Naomi Fitzhenry Nikki Blomfield Naomi Jones Nikki Percival Narly Kalupahana Nikki Porteous Natalee Waiwiri-Taumata Nix van Dyk Natalie Barlow Nolan Reid Natalie Edwards Noz Moyo-Majwabu Natalie Mardell Nvrelle Rowan Natalie Myles Olga Brochner Natalie Robertson Oliver Bones Natasha Strong Olivia Deadman Nate McKenzie Olya Mengazetdinova Nathalie Harrington Orna Grant Nathan Graves Owen Melhuish Neha Bhardwaj P Smellie Neha Patel Paddy Compter Neil Houston Paddy Palmer Neil Little Paige Ivermee Paige Mcisaac-luke Ngahiriwa Tai Tin Ngaire Malpass Pam Isdale Niall Hegarty Pamela Lim Nicholas Powell Patricia Holden Nichole Cuff Patricia Thompson Nick Butcher Patricia Witika Patrick Usmar Nick Buxeda Nick Chapman Paul Arram Nick Garrett Paul Bates Nick Laing Paul Davies Nick Leader Paul deNyer Nick Loseby Paul Dodds Nick Mayow Paul Firman Nick Rennie Paul Mason Paul Matheson Nicki Paull Nicky Zieleman Paul Nixon Nicola Craig Paula Nightingale

O Annual Report 2024

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Paula Pagani Pauline Hanton Pauline Tyson Peggy Cayton Pelenakeke Brown Penelope Burt Penelope Keegan Penelope Scott Pennie Chang Penny Ashton Penny Le Clerc Peta Douglas Pete Acott Pete Halliwell Peter Alderton Peter B Peter Bale Peter Brown Peter Burnard Peter Taylor Petra Sutherland Petrina Curran Phil Macleod Phil Rvan Phil Snookes Philip Walsh Philippa Benn Philippa Clark Phillipa Hansen Phillippa Sherry Pip Field Pip Livesay Polly McKinnon Priyanka Patel Puaina Karl Quentin Bright Ouerida Smith R Barnes **R N Haining** Rachael Donovan Rachael Hamed Rachael Marris Rachael Naomi Rachael Rush Rachael Schmidt-McCleave

Rachael Ward Robert Scollay Rachel Anderson Robin Brokken Rachel Bock Robin Capper Rachel Deadman Robin Donnell Rachel Helsby Robin Hickman Rachel Hopkins Robyn Gandell Rachel Maciver Robyn Gray Rachel Marlow Robyn Hopkins Rachel Strange Robyn Hunter Raewyn Holmes Robyn Malcolm Raewyn Miller Rochelle Payne Rafferty Dobson Rod Finlayson Ralph Price Rod Perkins Rana-Antoinette Gagnon Roderick Mulgan Ray Meldrum Rogan Frazer Raymon Poching Roger Hall Rebecca Celebuski Roger James Rebecca Johnson Roger Matthews Rebecca Madge Roger Revnolds Rebecca McMillan Roger Tweddell Rebecca Murphy Ronen Lahav Rebecca Page Ronnie Summers Rebecca Shrigley Rory Walker Renae Brown Roseanne Liang Renata White Rosemarie Stubbs Renate De Sully Rosemary Buxton Renny Hayes Rosemary Speakman Riana Manuel Rosemary Tisdall **Richard Clement** Rosie Le Clerc Richard Everitt Rosie Sparling Richard Fanselow Roslyn Smith Richard Greissman Ross Holmes **Richard Jerram** Ross Nicholson Richard Keam Ross Stanley Richard Lamb Rosslyn Noonan **Richard Northey** Rowan Collinson Richard Ward **Rucilla Audino Rick Ramirez** Rula Schaad Lealand Rina Kim Russell Bernard Allen Rob Lake Ruth Gordon Rob Tuwhare Ruth Lockyer Robbie Macrae Ryland Wood Robert Adams Sae Kubo Robert McIntyre Sally Gibbons Robert Peters Sally Herbert Robert Rasmussen Sally Knight

Sallv Manuireva Sallyann Hingston Salvador Gomez Castillo Sam Becker Sam Bunkall Sam Ennor Saman Moeed Samantha Doherty Samantha Hunt Samantha Rogers Samantha Rosser Samantha Wong Samuel Stewart Sandip Ranchhod Sandra Anne Grant Grant Sandra Moorhead Sandra Thomas Sandy Guy Saniva Wadham Santiago Correa Saoirse Ni Cheallaigh Sarah Anderson Sarah Couillault Sarah Doney Sarah Hardman Sarah Jackson Sarah Johnson Sarah Lassally Sarah Mccarthy Sarah Morrison Sarah Norrie Sarah Richardson Sarah Ross Sarah Sherratt Sarah Sinclair Sarah Thompson Sarah White Sarah Wilby Sarah Williams Sarah Woolley Sarah Yates Sara-May Mallett Sav Wallis Schalk Kevter Scott Optican Sean Bellamy

Sebastian Rowse Sera Jeong Serena Walker Seth Bateman Shane Oerder Shanley Ten Eyck Sharon Jones Sharon Mazer Sharon Spence Sharon Young Shauna McGovern-Vale Shelley Higgins Shelley Howells Sheridan Pooley Sheryl Sellwood Sheryl Tapp Sheryn Gieck Shiloh Groot Shirley McDougall Shona & Barry Old Shona Flood Shona McCullagh Shona McIntvre-Bull Shona McNeil Shona Oliver Shona Roberts Shona Smith Shona Trass Shonagh Lindsay Shyamini Szeko Sian Killick Simon Birkenhead Simon Broad Simon Cawley Simon Fawkes Simon Green Simon Hunt Simon Judd Simon Lee Simon Shanahan Simon Stockley Simon Tate Simon Wilson Simone Smith Sinead Hall Sinead McCarthy

Sofia Kaur Sonia Hanisch Sophia Cuttriss Sophia Sharpe Sophie Aston Sophie Blackburn Sophie Dolman Sophie White Soren Thompson Stacey Cracknell Stacey Croucher Stacey Leilua Stacey Morrison Stacey Mowbray Stacey Pene Stacey Smith Stefan Greder Steffie Bedford Steph Walker Stephanie Creasy Stephanie Du Plessis Stephanie Forde Stephanie Knowles Stephen Craen Stephen Gilmore Stephen Guerin Stephen Keall Stephen McDonald Stephen Middleton Steve McGough Steve Williams Steven Arnold Steven Jovce Steven Mayo Stormy Kay Stuart Laurenson Su Sinha Sue Cowie Sue Fisher Sue Gaddis Sue Lees Sue O'Gorman Sue Riach Sue Wake Summer Smith Summer Wharekawa

Susan North Susan Pezaro Susanna Stuart Susannah Cullen Susie Stubbs Suzane Watt Suzanne Cameron Suzanne McKinnon Suzanne Parkinson Suzanne Watt Svetlana Deli T Fletcher Taiawhio Wati Tala Skeens Talei Jackson Talya Avram Tami Harris Tammy Muir Tanika Goodall Tanya Cumberland Tanya Rutland Tanya Wheeler Taryn McQuinn Tasi Tasi Tatiana Velez Tayla Fairlie Tayla Johnston Te Marino Lenihan Te Mete Lowman TeAroha Akarana Teresa Grant Teresa Scott Terri Cumiskey Tessa Barnes Tessa Hawes Tessie Chen I td Theresa Murphy Tiffany Chadha

Susan Gilchrist Tiffany Montgomery Susan Hutchinson Tiina Carrver Tim Balme Susan O'Donoghue-Miller Tim Boyle Tim Cundy Tim Grocott Tim Howlett Tim Judson Tim Layt Tim Mitchell Tim Parris-Piper Tim Paul Tim Walker Tim Watkin **Timothy Emerson** Tina Sinclair Tina West Tina Worrall Toby Batchelor Todd Fuller Todd Niall Tomasz Golawski Toni Garson Toni Johns Toni Nealie Tonia Matthews Tony Beaven Tony Borland-Lye Tony Forster Tony Glassie Tony McNamara Tony Plowman Tracey Stanmore Terangimarie Speight Trae Robison Trevania Walbaekken Teresa Nobilo-Healv Trevor Thwaites Trish Knight Tristan Pearce Trudi West Truusie Matthews Ty King-Wall Tyla Cochran Tharaka Abeysinghe The Stringed Instrument Tze Vun (TV) Liew Ullrich Stephen Val Chambers Valerie Hill

Valinda Fletcher Vanessa Argent Vanessa Atkinson Vanessa Carnevale Vanessa Hunter Vanessa Johnson Vanessa Rancour Verity Armstrong Veronica Lane Veronica Lee Veronica Tawhai Vesna Karaturovic Vibeke Brethouwer Vicki Caisley Vicki Challinor Vicki Reece Victoria Boffey Victoria Damiris Victoria Jack Victoria Macann Victoria Smith Victoria Spence Victoria Young Vincent Honan Virginia Ward Virginia Wethey Vlad Cekus Warren Fountain Wayne Beverley Wayne Mills Wendy Bayliss Wendy Doyle Wendy Edmondson Wendy Hunt Wendy Jones Wendy McLachlan Wendy Sheffield Wendy Tetley Wilhelm Alpers Ysabel Kis-ing Yvonne McKay Zara Kehoe Zeke Wolf Zoe Bowden Zoe Mollot Code Zoe Oleary

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### **OUR TEAM**

The incredible people that make this financial year happen. Ngā mihi nui ki a koutou katoa.

Chief Executive Tumu Whakarae Greg Innes

Deputy Chief Executive and Programme Director Kaiwhakahaere Rauemi Sarah Graham

**Technical Manager Kaiwhakahaere Utauta** Kathryn Osborne

**Finance Manager Kaiwhakahaere Pūtea** Sam Musarrat Munshi

Head of Marketing and Brand Communications Toihau Whakatairanga me ngā Whakapā Waitohu Alice Kenealy (left March 2024) Melissa Fergusson (joined March 2024)

Head of Development Kaiwhakahaere Whakapoapoa Ashley David

Visitor Experience Manager Kaiwhakahaere Wheako Manuhiri Jesse Wikiriwhi Visitor Experience Manager Kaiwhakahaere Wheako Manuhiri Tomas Otamendi

**Programme Manager Kaiwhakahaere Hōtaka** Kate Ward-Smythe

**Ticketing Manager Kaiwhakahaere Tīkiti** Evan Phillips

**Senior Producer Kaihautū Matua** Maria Deere

**Producer Kaihautū** Padma Akula

Production Coordinator Kairuruku Whakaaturanga Stéphanie Jesus

Production Coordinator Kairuruku Whakaaturanga Rae Longshaw-Park (temporary cover for Stéphanie Jesus)

Senior Venue Technician Pūkenga Matua and Interim Production Operations Lead Tim Jansen Venue Technician Pūkenga Wāhi Hui Emmanuel Reynaud

Apprentice Technician Pūkenga Tauira Mahi Dan Matthew

Marketing Executive Kairuruku Whakatairanga Hadley Dobbs

Assistant Accountant Kaikaute Taha Pūtea Aaron Richardson

Accounts Assistant Pūkete Kaiāwhina Nilofar Manzar

Ticketing and Marketing Assistant Kaiāwhina Tikiti me Whakatairanga Elena Beets

Development & Administration Assistant Kaiāwhina Whakapoapoa me Tari Hannah Tasker-Poland

**Development Assistant Kaiāwhina Whakapoapoa** Kate Barnes

#### **Box Office** Evan Phillips

Elena Beets Weichu Huang Molly Janes Ashleigh Waters Zoe Meehan Ilana Lloyd Erin O'Flaherty

#### Technical

Aaron Mitchel Aislinn Taylor Alylai Flynn Andrew Furness Angus Melville Anton Piters Ashley Killip Daniel Matthew Demos Murphy Dominic Halpin Emmanuel Reynaud Hayley Robertson Jazmin Whittal Jon Coddington Joseph Noster Kathryn Osborne Kyla Blennerhassett Laika Rountree Liam Huxley Liam Twentyman Matthew Goldsbro Michael Goodwin Nathan Dunlop Patrick Minto Paul Bennett

Paul Irving Peter Davison Rachael Longshaw-Park Samuel Clavis Spencer Earwaker Stéphanie Jesus Tayla Brittliff Thomas Chapman Timothy Jansen Tony Black Zane Allen Zara Ridley

#### Kitchen Team

Akshay Anand Alexis Guimaraens Ignacio Martinez Isabel Valencia Lochlan Healey Loreto Araya Veliz Luis Elias Galleguillos Orrego Sameera Gangodawilage

#### Visitor Experience

Akhil Sundriyal Alice Pearce Asia Kennedy Bastien Krantz Blake Wong Brigit Aileen Kelly Cameron Hurst Craig Adam Daniel Walsh-Jones Demos Murphy Donald Mayo Ekaterina Muro

Ella Brislen Ella Paulsen Elsie Richardson Max Free Frin Vasta Fernanda Sanchez Rivera Finlay Wilson George Fenn George McCready Helen Seumanutafa Ilana Lloyd Jasper Penman-Chambers Jonas Fitsch Josh Metcalfe Kaitlyn Bell Kazim Khan Liam Prisk Lucie Everett-Brown Mariana Ramos Robles Tomas Otamendi Martin Beddoes Mele Toli Miles Ford Natalie Cooper Sanuki De Silva Sarah-Kate Moon Shavmaa Ali Ahmed Shu Kei Anson Ng Sophie Wylie-Cannell Suzanne Cannell Tatum Warren Ngata Tiani Keane Toby Matthews Varun Parashar William Xu Zoe Meehan
# FINANCIAL Statements

**Q Theatre Trust Group** For the year ended 30 June 2024



# **Financial Statements**

Q Theatre Trust Group For the year ended 30 June 2024

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Crowe New Zealand Audit Partnership Level 17/88 Shortland Street Auckland 1010 C/- Crowe Mail Centre, Private Bag 90106 Invercargill 9840 Main +64 9 303 4586 Fax +64 9 309 1198 www.crowe.nz

#### INDEPENDENT AUDITOR'S REPORT

#### To the Members of Q Theatre Trust

#### Opinion

We have audited the consolidated general purpose financial report of Q Theatre Trust (the Trust) and its controlled entities (the Group) which comprise the consolidated financial statements on pages 8 to 21, and the consolidated service performance information on pages 6 to 7. The complete set of consolidated financial statements comprise the consolidated statement of financial position as at 30 June 2024, and the consolidated statement of comprehensive revenue and expense, consolidated statement of changes in net assets/equity and consolidated statement of cash flows for the year then ended, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated general purpose financial report presents fairly, in all material respects:

- the consolidated financial position of the Group as at 30 June 2024, and its consolidated financial performance and its consolidated cash flows for the year then ended; and
- the consolidated service performance of the Group for the year ended 30 June 2024 in accordance with the entity's service performance criteria

in accordance with Public Benefit Entity Accounting Standards Reduced Disclosure Regime issued by the New Zealand Accounting Standards Board.

#### **Basis for Opinion**

We conducted our audit of the consolidated financial statements in accordance with International Standards on Auditing (New Zealand) (ISAs (NZ)) and the audit of the consolidated service performance information in accordance with the ISAs (NZ) and New Zealand Auditing Standard (NZ AS) 1 *The Audit of Service Performance Information*. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated General Purpose Financial Report* section of our report. We are independent of the Group in accordance with Professional and Ethical Standard 1 *International Code of Ethics for Assurance Practitioners (including International Independence Standards) (New Zealand)* issued by the New Zealand Auditing and Assurance Standards Board, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other than in our capacity as auditor we have no relationship with, or interests in, the Trust or its controlled entities.

#### Information Other Than the Consolidated General Purpose Financial Report and Auditor's Report

The Trustees are responsible for the other information. Our opinion on the consolidated general purpose financial report does not cover the other information included in the annual report and we do not and will not express any form of assurance conclusion on the other information. At the time of our audit, there was no other information available to us.

In connection with our audit of the consolidated general purpose financial report, if other information is included in the annual report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated general purpose financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed on the other information that we obtained prior to the date of our auditors' report, we concluded that there is a material misstatement of this other information, we are required to report that fact.

#### Trustees' Responsibilities for the Consolidated General Purpose Financial Report

The Trustees are responsible on behalf of the Group for:

- (a) the preparation and fair presentation of the consolidated financial statements and consolidated service performance information in accordance with Public Benefit Entity Accounting Standards Reduced Disclosure Regime issued by the New Zealand Accounting Standards Board;
- (b) service performance criteria that are suitable in order to prepare consolidated service performance information in accordance with Public Benefit Entity Accounting Standards Reduced Disclosure Regime; and
- (c) such internal control as the Trustees determine is necessary to enable the preparation of the consolidated financial statements and consolidated service performance information that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated general purpose financial report, the Trustees are responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Trustees either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

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#### Auditor's Responsibilities for the Audit of the Consolidated General Purpose Financial Report

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole and the consolidated service performance information are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (NZ) and NZ AS 1 will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the decisions of users taken on the basis of this consolidated general purpose financial report.

As part of an audit in accordance with ISAs (NZ) and NZ AS 1, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements and the consolidated service performance information, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit of the consolidated financial statements and the consolidated service performance information in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Obtain an understanding of the process applied by the entity to select what and how to report its consolidated service performance.
- Evaluate whether the service performance criteria are suitable so as to result in consolidated service performance information that is in accordance with the Public Benefit Entity Accounting Standards Reduced Disclosure Regime.
- Conclude on the appropriateness of the use of the going concern basis of accounting by the Trustees and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated general purpose financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated general purpose financial report, including the disclosures, and whether the consolidated general purpose financial report represents the underlying transactions, events and service performance information in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information and service performance information of the entities or business activities within the Group to express an opinion on the consolidated general purpose financial report. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for the audit opinion.

We communicate with the Trustees regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Restriction on Use**

This report is made solely to the Trust's Members, as a body. Our audit has been undertaken so that we might state to the Trust's Members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Trust and the Trust's Members as a body, for our audit work, for this report, or for the opinions we have formed.

Crowe New Zealand Audit Partnership CHARTERED ACCOUNTANTS 31 October 2024

The title 'Partner' conveys that the person is a senior member within their respective division and is among the group of persons who hold an equity interest (shareholder) in its parent entity, Findex Group Limited. The only professional service offering which is conducted by a partnership is external audit, conducted via the Crowe Australasia external audit division and Unison SMSF Audit. All other professional services offered by Findex Group Limited are conducted by a privately owned organisation and/or its subsidiaries.

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# Approval of Financial Report

Q Theatre Trust Group For the year ended 30 June 2024

In the opinion of the Trustees, the financial statements and notes of Q Theatre Trust and its subsidiary (the Group) on pages 6 to 14:

- comply with New Zealand generally accepted accounting practice and present fairly the financial position of the Group as of 30 June 2024 and the results of the Group for the year ended that date.
- have been prepared using the appropriate accounting policies, which have been consistently applied and supported by reasonable judgements and estimates.

The Trustees believe that proper accounting records have been kept which enable, with reasonable accuracy, the determination of the financial position of the group and facilitated compliance of the financial statements with the Financial Reporting Act 2013.

The Trustees consider that they have taken adequate steps to safeguard the assets of the Group, and to prevent and detect fraud and other irregularities. Internal control procedures are also considered to be sufficient to provide reasonable assurance as to the integrity and reliability of the financial statements.

The Trustees are pleased to present the Group financial statements, as at and for the year ended 30 June 2024.

CEC Date Trus Date ..

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# Statement of Service Performance

#### Q Theatre Trust Group For the year ended 30 June 2024 Description of Entity's Outcomes

- Second undisrupted year of programme since March 2020 following the start of the COVID-19 Pandemic.
- One successful CNZ grant towards Q's MATCHBOX programme. First MATCHBOX season with three artists fully supported for creative fees and venue hire support.
- Successful Foundation North funding application to support Q's Programme initiatives.
- Second Mahuta Music for Matariki season achieved with expanded concept including ticketed events, a marae fundraiser and a new Ngāti Whātua Ōrākei partnership – returning sponsors with Te Māngai Pāho and NZ Music Commission.
- New end-of-tax-year fundraising appeal Q: EXPOSED! established, raising \$60,524 for the HVAC system (surpassing \$50k goal) and engaging 379 donors.
- Increase in South Asian artists and programming including Nazeem Hussain, Basmati Bitch, Brown Laughs Matter, Boom Shankar, Indian Ink, Vismaya and Anurag Kashya.
- We successfully held the first ever PodFest.
- We held a Meet-the-Minister event the first engagement Minister Paul Goldsmith had after appointment to the Arts portfolio.
- Pop up Globe reemerged with a sellout season in Q Rangatira
- Significant further development of Q's strategy and assessment of how that might be manifested in an ongoing business plan framework.
- A significant organisation review and restructure to fully align the capability of the organisation with our new organisation strategy.
- Further operational development and implementation of Q's Venue Management Software Priava to streamline workflow.
- New Zealand International Comedy Festival returned in May 2024 for its second post-COVID season, continuing very strong pre-pandemic audience numbers.
- Further work with AskRight Fundraising Consultants to update our Fundraising Strategy in light of our experience over the past year and Q's programme and asset needs.
- The second year of philanthropic funding of Q's first executive level Development Manager.
- Completion of a new Programme Strategy that articulates and focuses on how Q's spaces will be filled over the next 5 years. The final version was approved by the Q Board in August 2024.
- Further development of a project to update the Q Theatre Trust Deed and the Q Theatre Limited company constitution.
- Successful initial implementation of our ELMO HR system. This phase focused on the implementation of integrated rostering, timekeeping and payroll module which replaced three different systems and multiple data entry processes previously required. The second phase of this implementation employee onboarding is now underway. We anticipate this will be completed in calendar 2024.
- The appointment of Ms Vicki Caisley as a director of Q Theatre Limited.
- The election of Ms Barr-Sellers as Chair of the Q Theatre Limited board. Ms Barr-Sellers takes over as chair following the outstanding commitment of our former chair, Mr Andrew Smith. Mr Smith remains a director and trustee.

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- The election of Ms Barr-Sellers as Chair of the Q Theatre Limited board. Ms Barr-Sellers takes over as chair following the outstanding commitment of our former chair, Mr Andrew Smith. Mr Smith remains a director and trustee.
- Establishment of a board Fundraising Subcommittee, chaired by Ms Caisley.
- Successfully maintaining the building asset in a fit for purpose state with limited funding and other resources.
- Audiences are making a steady return back to the theatre if they want to see something, they will book tickets regardless of the cost-of-living crisis.

Reporting number of	Annual total FY 2024	Annual total FY 2023
Performance	464	522
Programmes	133	180
Attendees at performances	67,609	64,505
Programmes that receive in-kind support	N/A	81
Programmes that receive Arts Development Grant support	53	N/A
Website traffic	359,000	262,487
Database subscribers	53,927	48,894
Newsletters	155	96

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# Statement of Comprehensive Revenue and Expense

### Q Theatre Trust Group

For the year ended 30 June 2024

	Notes	2024	2023
Revenue			
Sales of Goods & Services	3	2,187,626	2,182,588
Grants & Donations	3	1,682,637	1,205,131
Other Revenue		208,290	110,160
Total Revenue		4,078,553	3,497,880
Expenses			
Employee Benefits Expenses		2,324,912	1,833,788
Operating Expenses		1,112,390	971,884
Administration Expenses		858,413	647,581
Total Operating Expenses		4,295,715	3,453,254
Operating (Deficit)/Surplus		(217,162)	44,626
Non- Operating Revenue			
Interest free loan benefit recognition			353
Asset Management Grant (Capital Projects)		19,400	10,460
Auckland Council Recovery Grants (Capital Projects)			19,490
Trusts & Foundations Grant (Capital Projects)		14,024	15,000
Total Non-Operating Revenue		33,424	45,303
Non- Operating Expenses			
Interest free loan cost recognition		4,897	5,033
Depreciation	4	791,081	770,129
Total Depreciation		795,978	775,161
Deficit for the year		(979,716)	(685,232)

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# Statement of Financial Position

# Q Theatre Trust Group

As of 30 June 2024

	Notes	2024		2023	
Assets					
Current Assets					
Cash and Cash Equivalents	\$	200,656	\$	511,996	
Trade Receivables	\$	16,846	\$	41,095	
Inventories	\$	42,668	\$	27,632	
Other Current Assets	\$	165,472	\$	187,136	
Total Current Assets	\$	425,642	\$	767,860	
Non-Current Assets					
Property, Plant and Equipment	<b>4</b> \$	13,609,027	\$	14,275,638	
Intangible Assets	\$	68,063	\$	51,271	
Total Non-Current Assets	\$	13,677,091	\$	14,326,909	
Total Assets	\$	14,102,733	\$	15,094,769	
Liabilities					
Current Liabilities					
Trade Payables & Accruals	\$	551,814	\$	375,345	
Deferred Revenue	\$	448,387	\$	496,654	
Borrowings	<b>5</b> \$	7,973	\$	7,973	
Total Current Liabilities	\$	1,008,174	\$	879,972	
Non-Current Liabilities					
Borrowings	_\$	99 <i>,</i> 847	\$	102,923	
Related Party Loan	6\$	-	\$	137,447	
Total Non-Current Liabilities	\$	99,847	\$	240,369	
Total Liabilities	\$	1,108,021	\$	1,120,341	
Net Assets	\$	12,994,712	\$	13,974,428	
Equity					
Retained Earnings	\$	12,994,712	\$	13,974,428	
Total Equity	\$	12,994,712	\$	13,974,428	

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# Statement of Changes in Equity

Q Theatre Trust Group For the year ended 30 June 2024

	2024	2023
Retained Earnings		
Balance at 1 July	13,974,428	14,659,660
Deficit for the year	(979,716)	(685,232)
Balance at 30 June	12,994,712	13,974,428

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# Statement of Cashflows

Q Theatre Trust Group

For the year ended 30 June 2024

Account	2024	2023
Operating Activities		
Cash received from donations, grants & sponsorship	1,725,537	1,305,767
Cash received from customers and contracts	2,372,493	1,971,943
Cash paid to suppliers	(1,846,422)	(1,648,029)
Cash paid to employees	(2,324,911)	(1,834,121)
GST	53,348	39,749
Interest Paid	(6,296)	0
Net Cash Flows from Operating Activities	(26,250)	(164,691)
Investing Activities	1,592	3,016
Payments to acquire property, plant and equipment	(141,262)	(182,605)
Net Cash Flows from Investing Activities	(139,669)	(179,589)
Financing Activities		
Repayment of loans	(145,420)	(7,973)
Net Cash Flows from Financing Activities	(145,420)	(7,973)
Net change in Cash and Cash Equivalents	(311,340)	(352,253)
Cash and cash equivalents at beginning of period	511,996	864,249
		,
Cash and cash equivalents at end of period	200,656	511,996

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# Notes to the Financial Statements

Q Theatre Trust Group For the year ended 30 June 2024

#### 1. General Overview

#### (a) Reporting Entity

Q Theatre Trust (the 'Trust') is a trust incorporated in New Zealand, registered under the Charities Act 2005, and is domiciled in New Zealand. The Trust and its subsidiary Q Theatre Limited comprise the Q Theatre Trust Group ('Group'). The purpose of the Group and its principal activity is to build, own, preserve, protect, and manage as a public amenity, a 350-460 seat flexi-form theatre at 305 Queen Street, Auckland. The consolidated financial statements of the Trust are for the year ended 30 June 2024 were authorised for issue by the board on the date specified on page 5.

#### (b) Basis of Preparation

The financial statements have been prepared under the Financial Reporting Act 2013 in accordance with New Zealand Generally Accepted Accounting Practice (NZGAAP). For the purpose of financial reporting, they comply with Public Benefit Entity Standards Reduced Disclosure Regime (Not-For-Profit) (PBERDR). The company has elected to report in accordance with PBERDR accounting standards on the basis that it does not have public accountability and has total expenses of less than \$33 million. The financial statements are presented in New Zealand Dollars (\$), which is the Groups functional currency. All financial information presented in New Zealand Dollars has been rounded to the nearest dollar, except when otherwise indicated.

#### (c) Tax

The Group is exempt from income tax due to its charitable nature. The Trust registered with the charities commission on 30 June 2008 and its registered number is CC27656. All amounts are shown exclusive of Goods and Services Tax (GST), except for receivables and payables that are stated inclusive of GST.

#### (d) Use of Estimates and Judgements

The preparation of financial statements requires the Trustees to make judgements, estimates and assumptions that affect the application of the accounting policies and amounts recognised in the financial statements. The significant accounting estimates and judgements in these financial statements is the useful life and residual value of Q Theatre building. These assumptions impact on the carrying value of property plant and equipment in the statement of financial position and depreciation expense recognised in the statement of comprehensive revenue and expense. Refer to note 4.

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#### 2. Accounting Policies

#### (a) Changes in accounting policy

#### Nil

(b) New accounting standards

The following standards were effective from the beginning of the financial year.

PBE IFRS 17 Insurance Contracts including Additional Amendments

Public Sector Specific Financial Instruments (Non-Authoritative Amendments to PBE IPSAS 41)

The above standards do not have an impact on the Trust financial statements.

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#### (b) Financial Assets

Financial assets are classified, at initial recognition, and subsequently measured at amortised cost, and FVTSD.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Trust's business model for managing them. With the exception of short-term receivables and payables that do not contain a significant financing component or for which the Trust has applied the practical expedient, the Trust initially measures a financial asset at its fair value plus, in the case of a financial asset not at fair value through surplus or deficit, transaction costs.

In order for a financial asset to be classified and measured at amortised cost it needs to give rise to cash flows that are solely payments of principal and interest (SPPI) on the principal amount outstanding. This assessment is referred to as the SPPI test and is performed at an instrument level. Financial assets with cash flows that are not SPPI are classified and measured at fair value through surplus of deficit, irrespective of the business model.

The Trust's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both. Financial assets classified and measured at amortised cost are held within a business model with the objective to hold financial assets in order to collect contractual cash flows.

Financial assets at fair value through surplus or deficit

Financial assets at fair value through surplus or deficit are carried in the statement of financial position at fair value with net changes in fair value recognised in the statement of financial performance.

This category includes derivative instruments and managed funds which the Trust had not irrevocably elected to classify at FVOCRE.

After initial recognition the financial assets in this category are measured at fair value with gains or loss on remeasurement recognised in surplus or deficit.

#### Financial Assets at amortised cost

Financial assets at amortised cost are non-derivative financial assets or determinable payments that are not quoted in an active market. They are included in current assets, except for maturities greater than 12 months after the balance date, which are included in non-current assets.

After initial recognition, are subsequently measured at amortised cost using the effective interest method (EIR) and are subject to impairment. Gains and losses are recognised in surplus or deficit when the asset is derecognised, modified, or impaired.

The Trust's cash and cash equivalents are categorised as financial assets at amortised cost.

#### (c) Derecognition of Financial Assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e., removed from the Trust's statement of financial position) when:

- The rights to receive cash flows from the asset have expired or
- The Trust has transferred its rights to receive cash flows from the asset or has assumed an obligation
  to pay the received cash flows in full without material delay to a third party under a 'pass-through'
  arrangement; and either (a) the Trust has transferred substantially all the risks and rewards of the asset,
  or (b) the Trust has neither transferred not retained substantially all the risks and rewards of the asset,
  but has transferred control of the asset.

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#### (d) Financial Liabilities

Financial liabilities at amortised cost are classified, at initial recognition and include payables.

After initial recognition, payables are subsequently measured at amortised cost using the effective interest rate (EIR) method. Gains or losses are recognised in surplus or deficit when the liabilities are derecognised as well as through the EIR amortisation process.

Amortised cost is calculated by considering any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortisation is included as finance costs in the statement of financial performance.

A financial liability is derecognised when the obligation under the liability is discharged, waived, cancelled, or expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, then such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the statement of financial performance.

#### (e) Cash & cash equivalents

Cash and cash equivalents include cash in hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

#### (f) Receivables and prepayments

Trade and other receivables are recognised initially at cost. Trade receivables are amounts due from customers for merchandise sold or services performed in the ordinary course of business. A provision for doubtful debts is established when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivable.

#### (g) Expenses

Expenses are recognised on an accrual basis.

#### (h) Accounts payable and accruals

Trade and other payables are recognised initially at cost. Trade payables are obligations to pay for goods and services that have been acquired in the ordinary course of business from suppliers. Accounts payable are classified as current liabilities if payment is due within one year or less (or in the normal operating cycle of the business if longer). If not, they are presented as non-current liabilities.

#### (i) Employee benefits

Liabilities arising in respect of wages and salaries, annual leave, sick leave, and any other employee benefits expected to be settled within twelve months of the reporting date are measured at their nominal amounts based on remuneration rates which are expected to be paid when the liability is settled. All other employee benefit liabilities are measured at the present value of the estimated future cash out flow to be made in respect of services provided by employees up to the reporting date.

#### (j) Consolidation

The Trust consolidates the activities of its 100% owned subsidiaries Q Theatre Limited by using the acquisition method. This is because it has the power to govern the financial and operating policies of the company. Intercompany transactions, balances, and unrealised gains, and/or losses on transactions between Group entities are eliminated. Accounting policies of the subsidiary are aligned to ensure consistency with the policies adopted by the Group.

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#### (k) Borrowings and related party loans

Borrowings and related party loans are recognised initially at fair value plus transaction costs. Borrowings and related party loans are measured subsequently at amortised cost using the effective interest method.

#### 3. Revenue

The Group recognises revenue when the amount of revenue can be reliably measured, it is probable that the future benefits will flow to the entity and specific criteria have been met for each of the Group's activities as described below. Revenue from the sale of goods and services relates to tickets, restaurant, and bar sales.

Revenue is recognised when the significant risks and rewards of ownership have been transferred to the buyer. Revenue comprises the fair value of consideration received or receivable for the sale of goods or services in the ordinary course of the Group's activities. Revenue is shown net of GST, returns, rebates, and discounts and after eliminating sales within the Group.

Deferred revenue relates to funds for ticket sales that have been received for future shows. If the particular show has not happened in the current year, these funds have been classified as deferred revenue.

Grants and donations received are non-exchange transactions and are recognised in revenue unless specific conditions are attached to the grant or donation and repayment is required where these conditions are not met. In these cases, the grant is treated as a liability called deferred revenue until the conditions are met.

Interest received is credited to the Statement of Comprehensive Revenue and Expense on an accrual basis.

Auckland Council has granted \$1,001,153 (2023: \$981,702) to assist with the operation of the Q Theatre facility. The funding is conditional on the purposes for which the fund is granted including arts and creative entrepreneurship. The grant shall not be used for any other purposes except those listed in the agreement.

In the current year, the Group recognised donation income amounting to \$150,000 in relation to a related party loan that was forgiven. Refer to Note 6.

#### 4. Property, plant and equipment

All items of property, plant and equipment are initially measured at cost. The cost of an item of property, plant and equipment includes its purchase price, costs directly attributable to bringing it to the location and condition necessary for it to operate as intended and the initial estimate of dismantling and removing the item and restoring the site on which it is located.

After initial recognition, all items of property, plant and equipment are measured at cost less accumulated depreciation and impairment losses. Subsequent costs are added to the carrying amount of an item of property, plant, and equipment when that cost is incurred if it is probable that the future economic benefits embodied with the item will flow to the Group and the cost of the item can be measured reliably. Repairs and maintenance costs are expensed as incurred.

Where material parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items of property, plant, and equipment. An asset's carrying amount is written down immediately to its recoverable amount if the asset's carrying amount is greater than its estimated recoverable amount (i.e., the asset is impaired). An item of property, plant and equipment is derecognised upon disposal or when no further future economic benefits are expected from its use or disposal. Gains and losses on disposal are determined by comparing proceeds with carrying amount and are included in surplus or deficit. Depreciation is provided on a straight-line basis at rates calculated to allocate the cost less estimated residual value over the estimated economic lives of the assets. Depreciation is charged to the profit or loss. The following depreciation rates have been used for each class of asset:

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The Q theatre is built on land leased from Auckland Council for a period of 35 years until 6 July 2046. The building is depreciated on a straight-line basis over the remaining life of the lease and assuming the building has no residual value.

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Within Q's consolidated annual accounts, building depreciation is a very significant charge. The Trustees note that their focus is ensuring that the building and all associated fixtures, fittings and equipment remain fit for purpose, and accordingly that maintenance and replacement of capital items is sufficient to ensure this is achieved. Ongoing discussions with Auckland Council regarding maintenance planning and how that is funded remains a priority for the Trustees.

Buildings	4% SL
Plant and equipment	4% – 67% SL
Furniture, Fixtures & Fittings	7% - 67% SL
Signage	7% SL

	Buildings	Plant and equipment	Furniture, Fixtures & Fittings	Signage	Website & Software	Total
Cost						
Opening at 1/7/2023	19,060,716	687,243	2,167,518	98,145	192,924	22,206,547
Plus additions	-	85,233	-	-	56,029	141,262
Less Disposals	-	-	-	-	-	-
Closing at 30/06/2024	19,060,716	772,476	2,167,518	98,145	248,953	22,347,809

Accumulated depreciation						
Opening at 1/7/2023	5,430,024	428,830	1,811,018	68,113	141,653	7,879,638
Plus Depreciation	594,125	54,338	98,646	6,870	39,237	793,217
Less Disposals						-
Closing at 30/6/2024	6,024,149	481,033	1,909,664	74,983	180,890	8,670,718
Net book value 30/6/2024	13,036,567	291,444	257,854	23,162	68,063	13,677,091
Net book value 30/6/2023	13,630,692	258,413	356,500	30,032	51,271	14,326,909

#### 5. Borrowings

The loan advanced from Auckland Council is to be used for working capital purposes. The loan is secured by way of a general security agreement against the Group assets. Auckland Council reached agreement with the Group to extend the term of the loan of \$200,000 over the life of the Q Theatre lease which concludes in 2046. This agreement is in place and repayments of the loan started from March 2021.

6. Related Parties	2024	2023
Senior Management	\$565,275	\$417,370

The Chairman of the Q Theatre Group Mr Andrew Smith had provided a loan of \$300,000 which is interest free and repayable on 31<sup>st</sup> December 2024, of which \$150,000 has been repaid on 30 June 2021. The balance of the loan was forgiven as a donation by the 30 June 2024.

Indian Ink Theatre (IITC) is a related party due to Justin Lewis being a Director and Shareholder of IITC as well as being a Trustee of Q Theatre Trust and a Director of Q Theatre Limited. During the year Q Theatre hosted one production "Guru of Chai" which was produced by IITC. Q Theatre recognised revenue from services, including theatre hire and labour, for the amount of \$66,749 (2023: \$58,884) from this season.

New Zealand Comedy Trust is a related party due to Kylie Sealy being the chair and trustee, as well as being a Director of Q Theatre Limited. During the year Q Theatre hosted 'The New Zealand International Comedy Festival', which is produced by New Zealand Comedy Trust. Q Theatre recognised revenue from services, including theatre hire and labour, for the amount of \$367,005 from this festival.

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SquareSums&Co Ltd is a related party due to Yee Yang 'Square' Lee being shareholder, as well as being a Trustee of Q Theatre Trust and a director of Q Theatre Ltd. During the year Q Theatre hosted one production of 'Basmati Bitch', which was a collaboration between Auckland Theatre Company, SquareSums&Co Ltd and Oriental Maidens. Q Theatre recognised revenue from services, including theatre hire and labour, for the amount of \$152,271 from this season.

NZ Dance Advancement Trust is a related party due to The Chief Executive Greg Innes being a trustee, as well as Chief Executive of Q Theatre Ltd. During the year Q Theatre hosted one production of 'Whenua', which was presented by the NZ Dance Advancement Trust. Q Theatre recognised revenue from services, including theatre hire and labour, for the amount of \$22,098 from this season.

No Related Party debts have been written off or provided as doubtful debts in 2024 (2023: nil).

#### 7. Commitments and Contingencies

At balance date there are no known contingent liabilities (2023: \$0). The Trust has not granted any securities in respect of liabilities payable by any other party whatsoever.

#### 8. Going Concern

These financial statements are prepared on the assumption that the Group will continue its operations for the foreseeable future.

The Group has reported a deficit for the year of \$979,716 (2023: \$685,232) and has a negative working capital position where current liabilities exceed current assets of \$582,532 (2023: \$112,112).

The Group is reliant on the continued support of its funders, including its major funder Auckland Council. Council has determined in its most recently approved Long Term Plan to revise its funding support for the Group and new funding agreements that reflect this increased support have been concluded.

The Trustees have reviewed the Group's budget for the twelve months to 30 June 2025 together with the current financial performance and position of the Group and consider that it is appropriate to continue to prepare these financial statements on a going concern basis for the year ended 30 June 2024.

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#### 9. Financial Instruments

#### (a) Carrying Value of Financial Instruments

The carrying amount of all material financial position assets and liabilities are considered to be equivalent to fair value.

Fair value is the amount for which an item could be exchanged, or a liability settled, between knowledgeable and

willing parties in an arm's length transaction.

#### (b) Classification of Financial Instruments

All financial assets held by the Group are carried at amortised cost.

All financial liabilities held by the Group are carried at amortised cost using the effective interest rate method.

The carrying amounts presented in the statement of financial position relate to the following categories of financial assets and liabilities.

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2024	Financial Assets at amortised cost	Financial Liabilities at amortised cost	Total
Financial assets			
Cash and cash equivalents	200,656	-	200,656
Trade debtors and other receivables	16,846	-	16,846
Total	217,502	-	217,502
Financial liabilities			
Trade creditors and other payables	-	465,554	465,554
Loans and borrowings	-	107,820	107,820
Total	-	573,374	573,374

2023	Loans and receivables	Financial Liabilities at amortised cost	Total
Financial assets			
Cash and cash equivalents	511,996	-	511,996
Trade debtors and other receivables	41,095	-	41,095
Total	553,091	-	553,091
Financial liabilities			
Trade creditors and other payables	-	375,345	375,345
Loans and borrowings	-	248,342	248,342
Total	-	623,687	623,687

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